

The Invisible Gorilla How Our Intuitions Deceive Us



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(Roosevelt O'Keefe)

THE INVISIBLE GORILLA HOW OUR INTUITIONS DECEIVE US



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Harmony. Paperback. Book Condition: New. Paperback. 320 pages. Dimensions: 7.8in. x 5.1in. x 0.9in. Reading this book will make you less sure of yourself and that's a good thing. In *The Invisible Gorilla*, Christopher Chabris and Daniel Simons, creators of one of psychology's most famous experiments, use remarkable stories and counterintuitive scientific findings to demonstrate an important truth: Our minds don't work the way we think they do. We think we see ourselves and the world as they really are, but we're actually missing a whole lot. Chabris and Simons combine the work of other researchers with their own findings on attention, perception, memory, and reasoning to reveal how faulty intuitions often get us into trouble. In the process, they explain: Why a company would spend billions to launch a product that its own analysts know will fail How a police officer could run right past a brutal assault without seeing it Why award-winning movies are full of editing mistakes What criminals have in common with chess masters Why measles and other childhood diseases are making a comeback Why money managers could learn a lot from weather forecasters Again and again, we think we experience and understand the world as it is, but our thoughts are beset by everyday illusions. We write traffic laws and build criminal cases on the assumption that people will notice when something unusual happens right in front of them. We're sure we know where we were on 9/11, falsely believing that vivid memories are seared into our minds with perfect fidelity. And as a society, we spend billions on devices to train our brains because we're continually tempted by the lure of quick fixes and effortless self-improvement. *The Invisible Gorilla* reveals the myriad ways that our intuitions can deceive us, but it's much more than a catalog of...



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